



RS - Training and Fleet Sales Newsletter

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Archive

December 2008
 September 2008
 July 2008
 May 2008
 March 2008
 December 2007
 October 2007
 September 2007
 July 2007
 May 2007
 March 2007
 February 2007
 December 2006
 November 2006

July eNewsflash 2008



March 2009

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Going out to more than 1600 Clubs, Schools and Centres both UK and worldwide. If you know someone who has not yet subscribed or wish to have all members of your training committee, point them in the direction of www.rssailing.com/training and let them sign up.

Big steps forward for RS in the UK Schools and Clubs Fleets.

The year has started well for RS, with a couple of huge deals in Europe and some large commercial fleet sales here in the UK. The message has now got around that we are working hard to work with you and really build those partnerships like no other manufacturer has in the past. To those of you who have been on the phone every week, letting me know how the boats are doing and what we can do to better equip you with kit that does the job, thank you.

The RS Tera, RS Q'BA and RS Feva have seen a huge increase in sales this year as the financial situation changes the way in which people spend their free time. Kids courses seem set to rise and with it the requirement for a fleet of single / double handers becomes more. For reviews of the boats please download the attached pdf's which can be found under the training fleet boat review section.



The RS Vision continues to sell well and has benefited this year from extra resources that the RYA and other organisations are making available to centres for use with funding adult volunteer training. No longer is match funding purely available for the 'youth' boats. For more info ask your local RDO's or me.





These attachments can be very useful if comparing boats for your fleet. Written with feedback from unbiased sailors, they can often be the precursor for a demonstration day at your club. Click on the picture to download.

RS Training and Fleet Sales UK Update - Some recent examples...

- RS are proud to announce that Rockley Watersports are now part of the RS Academy partnership. As an ISAF Connect to Sailing partner, Rockley is at the forefront of International sail training provision and is renowned for piloting innovative training schemes. I look forward to developing these links in the coming years.
- Datchet Watersports have confirmed that they will be developing their fleet by replacing existing boats with RS equivalents. Thanks to all the team and may both parties continue to build on this success throughout 2009 and into the future.
- Rutland Watersports will be developing their range of RS Boats this season with a complete fleet renewal. The integrity and honesty of the crew at Whitwell is a credit to the company and its tight team. I'm encouraged by this new stage in both of our organisations growth and will be looking forward to providing more facilities for RS in the Midlands with this Venue. Watch this space for RS Road Show days and forthcoming events.
- Stanborough Park Watersports and Hertfordshire County Council / Welwyn Hatfield, have invested in a new 36 boat fleet to develop youth and adult sailing and with the addition of 6 Fevas for the 'SPUDDS' Under 19 development Squad, looking at moving youngsters on from sail training to regional and national competitions. The success of this development has been spawned a host of similar development plans around the region. For more information on how this has been achieved please contact Brian on 01707 327655.
- Horning Sailing Club, winner of the 'Peoples Millions' award last year, for a new floating classroom on the Norfolk Broads, have taken delivery of their new fleet of RS Teras. They bought the boats as a Volvo Champion Club to enable youngsters to bridge the gap from more established single handers to the established RYA Pathway Classes after extensive testing against the Laser Bug. For more information about the decision and how it has benefited the clubs Development Plan contact Bob Hancock through Horning SC.
- Helford River Childrens Sailing Trust has made the first Capital investment to their fleet in the last Decade and have purchased a new 15 boat fleet to compliment their existing 2 Fevas. This Organisation, with Royal Patronage, educates and trains hundreds of Youngsters in the Helford River region of Cornwall and uses almost 100% Volunteers. I would like to extend my thanks to Alison, Elsa and the entire team at HRCST for believing in the RS range and for the opportunity to be involved. I'm looking forward to coming down again. Keep up the good work.

If you would like to be mentioned on the next newsletter, please drop me a line. I'm only sorry that I cant mention everybody at once.

For sale...

A great opportunity for individuals or clubs / organisations to get their hands on our range of boats at competitive prices. Give these guys a call and sort yourself out a bargain...

- RS Visions on the Isle of Wight – from £2750 – Contact Chris Frisby on 01983 294941
- 2008 RS Fevas (£3,250), 2008 spec RS Q'Bas (£2,150) and 2008 spec RS Visions (£4,350) for sale at Rutland Watersports Centre. Contact the Centre for more details. 01780 460154
- RS Fevas and RS Visions for sale at Rockley Watersports, Poole – contact the centre on 01202 677272 for prices and spec.
- 2004 spec RS Fevas and 2007 spec RS Visions for sale at very realistic prices. Spinnaker SC, Dorset. Contact Graham for more info – 01425 483692
- 2008 spec RS Visions in Bristol area. Contact Charles for more details - 07737 344189
- 2008 spec RS Visions in Essex – Competitive prices to be arranged on contacting Jim on 01621 776256
- 2008 spec RS Visions in Norfolk area – Contact Gary - 01603 632 307

And from my own personal demonstration fleet....

- 2 x 2008 Ex demo RS Tera Sport dinghies – including trolley and cover. £1,150 inc vat

New for next issue...

I'd like to start reviewing individual Clubs and giving you a chance to share success stories of something particular to your club or even your apprehensions about the current market and what you are trying to do to combat the downturn in membership etc.

If you would like to have your club or School featured in my May issue then please send me some text and a picture. This is an interactive newsletter and with that in mind, I'm keen to give something back.

I look forward to hearing your thoughts

When asked what the best thing about my job is, I never hesitate in my answer; meeting people from such a diverse amount clubs and schools and being able to chat to you about training related subjects pretty much every day. What more could I ask for.

If you have any ideas for me with regards fleet development and boat bits, please call me.

I continue to be there for all of you.

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