



# RS - Training and Fleet Sales eNewsletter

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**Going out to more than 1600 Clubs, Schools and Centres both UK and worldwide. If you know someone who has not yet subscribed or wish to have all members of your training committee, point them in the direction of [www.rssailing.com/training](http://www.rssailing.com/training) and let them sign up. It is the training industry choice.**

It seems some time ago since we packed up the London Boat Show stand and returned to Southampton. In that time the van has had a new gear box and I have become well acquainted with the physio following a snowboarding trip to France. Not forgetting to mention the centres in Wales, Guernsey, Poole, Kent and London among others that have taken delivery of RS training boats – congratulations!

Many of the London training centres and clubs have been successful in gaining funding through the [Sport England Small Grant Fund](#) which seems the 'hot fund' currently. One benefit of this funding source is that it does not require match funding.

I am reliably informed that [Awards for All](#) has now made funds available again for physical activity. You may have to get slightly creative with your applications but there is money to be accessed!

If you are in the process don't hesitate to give me a call and I can send over bespoke quotes ready for you to slot into funding applications right away.

## ***Instructor Conferences...***

Apparently some people have sailed straight through the winter with events you may have expected to be cancelled in fact experiencing bumper attendances. If you were still in any doubt that it was time to uncover those boats and get the masts back up then the start of Instructor Conference season should put an end to that. Over the coming weekends I will be at the following locations:

- South West Instructor Conference – Mountbatten Centre, Plymouth  
Sat 20th Feb
- South Wales Instructor Conference – Cardiff Bay Yacht Club Sun 21st  
Feb
- Midlands Instructor Conference – Rutland Water Sat 27th Feb
- Midlands Instructor Conference – Bartley Green, Sun 28th Feb
- London Dinghy Show, Sat 6th & Sun 7th March
- North East Instructor Conference – West Riding SC, Sat 13th March

- East Instructor Conference – Grafham Water, Sun 14th March
- North West Instructor Conference – Southport, Sat 20th March
- North Wales Instructor Conference – Plas Menai, Sun 21st March
- South Instructor Conference – Hayling Island Sailing Club, Sat 27th March
- Thames Valley Instructor Conference – Datchet, Sun 28th March



The RYA Regional Development Officers have put a lot of work into these events and they are set to be bigger and better than last year. Do go along to your local conference, it is a valuable opportunity to pass on knowledge, learn from others, have a catch up and hit the water in the latest boats to develop your personal sailing. I will of course have a selection of RS training boats with me for you to try out.

If you cannot make it but your club would like a demo, get in touch and we can sort out a time / place. Anyone for weekdays?

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### ***Quick delivery on RS boats...***

I know that quick delivery of boats can be very important for you - especially at this time of year. So we built a significant number of boats for stock during the quieter winter months in order to be able to offer good service and short lead times going into the spring period. All RS models are currently available for March / April delivery. If you want boats for the early season - RS is the place to get them! And, being punchy, if you have been let down elsewhere or are simply not confident when you'll receive boats you've ordered, let me know and I'll do whatever I can to help out in the shortest possible time.

We also work extremely hard to ensure that we provide fast back up with spare parts all through the year - again I know how important this can be and we do believe we are the best in the business with this service. We have large stocks and virtually every part can be despatched within a day of receiving your order - using a 24 hour courier if necessary.

I'm sure you bear these points in mind when choosing your equipment in the first place.

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### ***RS Feva and RS Tera Worlds...***

This event was an enormous success last year with 40 RS Tera's and 80 RS Feva's racing round the course at Lake Garda, Italy. 2010 sees the Worlds head to sunny Carnac on the west coast of France. The Tera and Feva association have been inundated with entries, current numbers standing at 45 and 128 already, representing eight nations. With the foundation of a top Class Association, great training and fantastic events, it's no surprise why so many chose the Tera and Feva.

The Worlds are at Yacht Club Carnac, France, between 24th – 31st July 2010. If you are thinking of entering but have not yet done so, [CLICK HERE](#) to sign up.




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### ***Dinghy Show...***

6th – 7th March will see us unroll the magenta carpet once again at Alexander Palace for the Dinghy Show. All the boats will be there, all the team will be there so come and have a chat about what you have been up to over the winter, the upcoming season and what colour spinnakers you want on your new boats...



## Boats for Sale...

2x Ex demo RS Q'BA's – complete with dacron Sport sail, launching trolley and top cover. From £1,950

2x Ex demo RS Feva XL – complete with spinnaker, mylar main sail, launching trolley and top cover. From £3,150

Give me a call to find out more about these boats and options on additional sails.

## Review section...

Read the reviews or ask for the number of a fleet user for an informal discussion about how our boats are used in your type of training environment.



These attachments can be very useful if comparing boats for your fleet. Written with feedback from unbiased sailors, they can often be the precursor for a demonstration day at your club. Click on the picture to download.

## And finally...

Look out for the new 'Institution friendly' Q'BA deck mould and dagger / centre board retainers on all RS Boats. This has come as a direct response to the RYA recommendations to ensure the daggerboard is always accessible for righting purposes in the instance of a capsize/inversion.

Time for me to hit the road, literally. I am off to the Mount Batten Centre in Plymouth before turning north up to Cardiff for the first Instructor Conferences of the season. See you there...

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