



## RS - Schools, Clubs & Centre Training Newsletter



September 2008

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### Southampton Boat Show 2008...

Its that time of the year again folks. Boat show season has begun and for those of you coming down to Southampton it is a great opportunity to come and see the boats and have a chat with us about your own existing fleets as well as new fleet development.

There is absolutely no need to book an appointment to see me. It is all very informal and relaxed on the RS stand. Wander down to our stand E43 down by the waterfront and ask any of the team to free me up if I'm with someone or give them a number that I can call at the show to come find you a few minutes later, if I'm already busy or just come right up and say hi. With over 1200 schools and clubs on my books I pride myself on a personal service and would love to meet you all. I'll have a Schools pack which I'll give you, explaining the range and the benefits plus updates on new fleet users, should you want to speak to a Club or School Manager who has come onboard as an RS Training fleet customer.

On show will be all of our Training range including the newest additions, the RS Q'BA and the RS Tera, both of which have had an amazing year as far as fleet buyers have been concerned. For updated reviews please click on the downloadable pdf's later in the newsletter.

The RS Elite will be on show on the pontoon and will be taking interested parties out for a short blast around the sailing area. If you are looking at buying a keelboat for your centre, why not go and have a chat with our man on the boat and maybe even catch a ride.

# RS Vision

### RS Vision owners club membership increase...

Free membership, friendly advice, ongoing programme of coaching clinics and family friendly sailing venues make the RS Vision Owners Club the fastest growing in the market place. Register your boat on our website and let us know where the fleets are.

If you would like to join the RS Vision Owners Club, check out the events listing or register your boat details, please visit the website [www.rsvisionclub.com](http://www.rsvisionclub.com) It is totally free to

join. Visit the website or the Yahoo groups RS Vision forum.



RS Vision Owners Club racing circuit receives Training from SailCoachUK.

**SAILCOACHUK**  
www.sailcoachuk.com

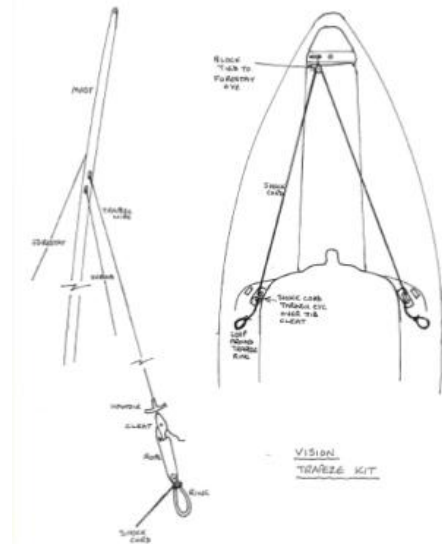
Committee members for you to contact should you wish to get involved:

- Me – Builders Rep – [Dan@rssailing.com](mailto:Dan@rssailing.com)
- Matt Hogben – Events rep – [matt.hogben@btinternet.com](mailto:matt.hogben@btinternet.com)
- Ken Millington – Treasurer – [ken.Millington@ntlworld.com](mailto:ken.Millington@ntlworld.com)
- Annie Millington – membership secretary - [aflipperhorace@ntlworld.com](mailto:aflipperhorace@ntlworld.com)
- Phil Cox – International Communications and Publicity – [phil@whatboat.com](mailto:phil@whatboat.com)

If your Club would like to host an RS Vision open event next season, please let me know. We are planning to have about 10 events in various regions and would like to get some dates in the diary as soon as possible. 5 events will count towards a circuit champion and 1 will be a 4-day National event in Plymouth. Venues are coming in thick and fast. Call me to add your club to the list.

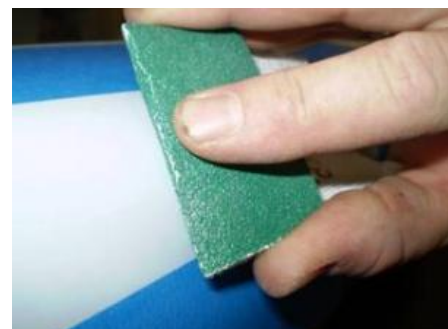
#### Fitting a trapeze pack to your RS Vision...

If you have ever wondered how you could add versatility to your existing fleet of RS Visions, the Trapeze kit makes an ideal step up for many sailors new to the sport, who have completed the RYA Adult Levels 1 and 2 and wish to progress on to some more performance related techniques. With a few simple steps you could add this useful hardware to your boat for only £99 per boat. [Click here](#) to open the PDF for positioning of wires, rings and bungee.



#### RS Vision trapeze hull grip-tape Fitting guide...

Before removing the backing paper from the 3M grip tape make sure the corners have been rounded to prevent accidental peeling off when in position. Situate the tape so that it is located adjacent to the shroud U-bolt and on the non-textured surface where the gunwale curves downwards from the top-deck towards the hull. It is important not to stick anything onto the textured surface as it will not stay for long.



Use masking tape (not supplied) to mark out the area where the grip tape will end up being stuck.

Using fairly abrasive sand paper, key up the plastic of the boat so that you can see the scratches in the surface. This will help the adhesive on the tape grip to bond better once applied.

Using acetone or similar de-greaser, wipe the area after removing the masking tape. Remove backing paper from the grip tape and apply to sanded area. Rub down hard to assist adhesive in bonding with hull.

**\*\*Tip\*\*** The bonding will happen more effectively if the grip tape is warm before sticking down. Leave near a radiator or in the sun prior to completing the final step of this procedure.



**Corporate sponsorship opportunities for RS Tera, Q'ba and Feva...**

- Helping to get support for the local clubs and schools by the local companies.
- Creating unlimited opportunities for publicity and goodwill.
- Scheme managed by staff / volunteers from the club / school.
- Boat to be used within club for training and racing development.
- Clubs to benefit from partnerships and fresh membership opportunities.

**RS Feva Corporate Sponsorship Proposal**  
Support your local sailing club and make an impact from only £300 per year!

**RS Q'ba Corporate Sponsorship Proposal**  
Support your local sailing club and make an impact from only £250 per year!

**RS Tera Corporate Sponsorship Proposal**  
Support your local sailing club and make an impact from only £198 per year!

Area 1 = 400 x 1000mm  
Area 2 = 100 x 1000mm

Area 1 = 400 x 1000mm  
Area 2 = 100 x 1000mm

Area 1 = 400 x 1000mm  
Area 2 = 100 x 1000mm

**Training fleet boat reviews...**

For those of you who are looking at making up your mind as to why an RS is the boat to choose for your fleet re-development, don't take my word for it, read for yourselves. Dinghy Sailing Magazine and Yachts and Yachting have performed various comparative and individual un-biased reviews.



#### For sale...

- RS Visions on the Isle of Wight – from £2,950 - £3,250 – Contact Simon – 01983 294941
- RS Visions at Cobnor Activities Centre – Contact Mark – 01243 572791

And from my own personal fleet....

- 6x Sport Teras and 6 boat road trailer bought as bundle package for £8,500 ex vat. Perfect for any sailing outfit that has multiple sites or limited storage.
- Option to buy additional pro mylar main for a bundle package of £1,200 each inc vat (rrp of £1,881)
- 1x Ex demo RS Feva XL – inc trolley, race pack, £2,800
- 1x Ex demo RS Vision XL – inc cover and trolley, trapeze and Mylar mainsail- £4,250

#### Teras at the London Motor Show...

The London Motor Show saw youngsters and adults taking to the water with the RYA 'Try a boat' scheme out on Royal Victoria Dock. The Hyundai Sponsored RS Teras were present and were very well received. Thanks to all the volunteers who helped me rig and de-rig the boats, especially Kaz Parker from Victoria Docks who took the photograph you see.



#### RS Tera Nationals at Hill Head...



The 1st Hyundai sponsored RS Tera Nationals took place at Hill Head Sailing Club on the weekend of the 16 / 17th August. A mixture of 28 boats, 18 knot winds and 4 foot swell made for an exciting weekend, culminating in a closely fought 5 race series with only 1 point separating the first 2 places on day two. Congratulations to all competitors. For full results and for updates on next years planned events log on to [www.terasailing.com](http://www.terasailing.com)



For more information on the RS Tera, [click here](#) for the attached pdf.

#### Institutional Modifications...

I am continuing to develop a range of modifications to our fleet of Training boats and, based on your feedback, these extras are making your lives at centre and club level much easier. If you wish to discuss any potential modifications to your boats, please call me 07887 875015

RS Vision combination bow fender / stern towing system - £70.50

RS Vision masthead flotation system – can be made up with your own supplies.

RS Feva stern towing strop - £15



RS Tera Galvanised 2 piece launching trolleys - £129 before volume discount  
 RS Feva one-piece institutional mast (Main halyard cleat at base) £249  
 RS Q<sup>BA</sup> Dotan pump action kick up rudder system - £99 extra per boat.




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### Developing your training fleet?

I have often been asked by those working at or running Clubs, Schools and Centres, as to what type of boat is ideal for a particular class of training environment. Our range of All Purpose Boats includes some industry leading names in which the full complement of RYA training courses can be taught. Many of the UK's leading training establishments have either changed their fleet completely to RS Boats or have complimented their fleet with a sprinkling of market leading, innovative dinghies in order to capitalise on the extra revenue that comes from introducing a 'new' boat into the boat park.



If any of you are in the process of updating your fleet or are just wanting to know how our range of dinghies could help your training establishment, why not print off the attached Development plan proposal and fill the details out and send to me for a complimentary written proposal including quotation and grant funding application forms to help you make a start. As an RYA Centre Inspector and Coach / Assessor with 15 years experience in the industry, having run an LEA Centre and worked at many clubs, I am well equipped to offer you advice as to what you might need and how to use the boats in your training programme.

[Click here](#) to view the Development Plan.

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[Official kit sponsor of RS Training](#)

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If you have **any** ideas for me with regards fleet development and boat bits, please call me. There is only one of me and that's one of the reasons why my role keeps on growing. You will always get the personal service.

Dan Jaspers

Training fleet development and  
 Corporate Support  
[Dan@RSsailing.com](mailto:Dan@RSsailing.com)

07887 875015




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check the [website](#) for News and information on all classes

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